

Simplify how you connect, manage and monetize IoT and M2M services

Designed for cellular subscription-based products

Solution brief



Connect



Monetize



Manage

The Internet of Things (IoT) has brought new opportunities to companies of all sizes. To succeed companies must embrace and deploy a service delivery and billing platform.

Companies looking to scale their operation must overcome the operational challenges of managing the subscriptions, licenses, billing and headaches that come with them. To combat some of these challenges companies are engaging with RevX Systems to simplify the process of connecting, monetizing, and managing IoT/M2M devices and subscription services.

Now, businesses with the power of a leading Tier 1 LTE network, have access to one of the most trusted IoT billing and management systems available.



Stress-free device and subscription management

Using RevX, AT&T partners get access to a management solution that lets them handle all IoT and machine-to-machine (M2M) billing and subscription tasks in one place. From automated device and software provisioning to billing, credit card processing, reporting and more, RevX puts you on a fast path to launching and scaling your back office operation.

Billing and Subscription Management

- Monetize anything as a service
- Get access to advanced software and device provisioning, billing and customer care.
- Give customers a branded self-care portal for real-time activations and 24/7 account management.
- Ensure compliance with Customer Proprietary Network Information (CPNI) and other taxing requirements.

Monetize anything as a service.

- Access an affordable, easy-to-use platform for managing devices and accounts.
- On-board subscribers, charge and bill for subscription and usage-based services.
- View detailed data analytics.
- Fully managed outsourced billing.
- No need to hire back office staff.

Maximum revenue potential.

- Embrace subscription-based services.
- Increase margin through automation and more efficient operations.
- Eliminate the operational challenges of growing quickly.
- Bill clients directly as you deliver and manage subscription-based services.
- Improve your experience with a one-stop vendor solution.

Integrated IoT service delivery with the RevX platform

RevX Systems provides powerful tools that combine IoT and M2M management into one place for a seamless single-vendor solution.

- Automated provisioning
- Custom rating and billing
- Advanced customer relationship management
- Seamless, expandable service delivery
- Customer Self-Care
- Detailed reporting and analytics



Automated Provisioning

Activate and deactivate devices, services and applications in real time:

- On-demand connectivity.
- On-demand software entitlement management for cloud and mobile services.
- Simplified fulfillment to support a variety of over-the-air (OTA)
- Auto-synchronize billing and collections with active/suspended/deactivated network devices.

Custom Rating and Billing

- Fully customized pricing and billing rules.
- Monetize subscriber events based on any unit of measure (such as turns, spins, and clicks of a machine or app).
- Data commit and overages based on pooled usage
- Charge for one-time, entitlement or transactional user events.
- Manage renewals, extensions, promotions, subsidized plans and more.

Customer Relationship Management

- Manage devices, subscribers, accounts, rules, policies and more.
- Manage customer subscriptions and devices.
- Define rules, thresholds and entitlements.

Seamless, expandable service delivery

- Launch services with ease.
- Simplify, centralize and seamlessly integrate network providers.
- Launch new services rapidly with a rich business application framework.
- Provide new business models and services to customers.

Customer Self-Care

- Branded customer acquisition portal.
- Secured MY ACCOUNT page.
- Empower end-users to select a data or subscription plan, and activate their device(s) in real-time.
- Securely capture credit card information, T&Cs and account information on-line.

Reporting and Analytics

- Make informed decisions about pricing, trends and new sales.
- Get complete visibility into subscriber and operational data.
- Daily monitor your customers data usage on a pooled basis.
- Carrier bill reconciliation tools.



Why RevX Systems?

RevX is a premium provider of business support systems for communications, device monitoring and application services.

- Connect, monetize and smart-enable customer IoT value chains.
- Drive revenue through an anything-as-a-service delivery model.
- Unify supply chains, equipment and business workflows.

As an IOT provider using RevX, you expand control of your customer's experience and develop a recurring revenue stream with minimal risk or cost.

RevX Use Case

Challenge

AT&T partners tasked with managing hundreds or 10s of thousands of subscribers need scalable, proven tools to process orders, charge, bill and manage subscribers.

As they acquire new subscribers and more devices go on-line, they need a platform that lets them easily manage devices, subscriptions, customer experience and data analytics, while giving them a way to increase profits by managing and selling subscription-based or bundled services.

Solution

In order to gain more control over the connectivity, management and billing of devices, partners can now engage with a leading provider of IoT Business Support Systems.

Here's what to expect while working with RevX

- RevX engages directly with you. Its rapid deployment model lets you get to market—and revenue—quickly.
- RevX is pre-integrated with AT&T M2M, RevX reps will work closely with you and AT&T to set up your account.
- As a managed service, RevX is competitively priced.
- You'll be billed by RevX for its platform fees and by AT&T for your data plan(s).



Partners using RevX experience:

- Simpler back-office billing and subscriber management processes.
- Reduced processing and workflow—from days to minutes. Partners can increase efficiency and cost savings, and reduce the need for new hires.
- Lower total cost of ownership, time to market and time to revenue with lower operational and capital expenditures to manage complex IoT ecosystems.
- Standard device monitoring, remote equipment control and data collection, and real-time alert notifications.
- Revenue assurance—ability to bill for overages, optimize plans and audit network connections. Eliminate revenue leakage and reduce network cost.

MAXIMIZE YOUR REVENUE POTENTIAL

Learn more

For more information
please call (949) 200-7589
or email us at info@revxsystems.com